

TeamScan

This Analysis of Basic is specifically prepared for:

Management Team Sample

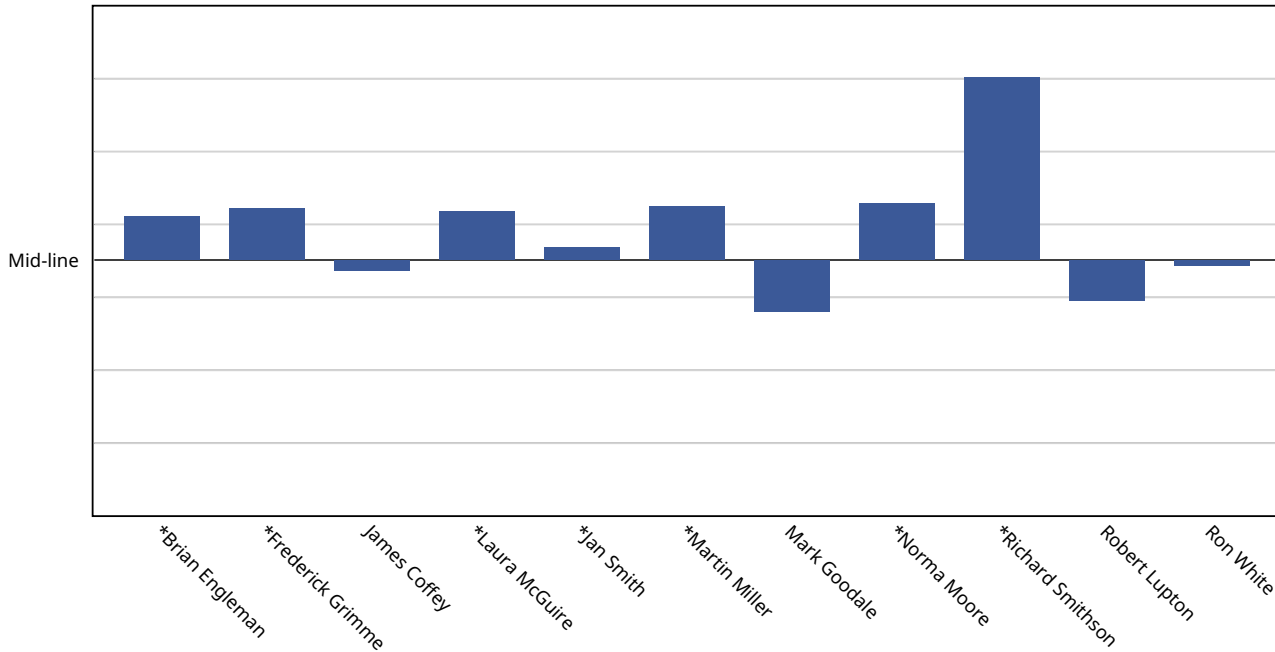
PDP Client Platinum Test
Client Platinum Street
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CPville, CO 80125
719-222-2222
client_platinum@client.com

Dominance

63.6% Dominance above mid-line, *36.4% Dominance as highest trait

Dominance above mid-line: Self-confident, decisive, conceptually analytical, aspiring, self starting, controlling, strong impact on others, results-oriented.

Recommendations for managers and co-workers: Stand firm in beliefs; be brief; prove points by showing their value.



Dominance below mid-line: Supportive, collaborative and modest; may place importance on security and prefer to work with leadership that has a strong sense of direction and purpose.

Recommendations for managers and co-workers: Encourage open and timely communication.

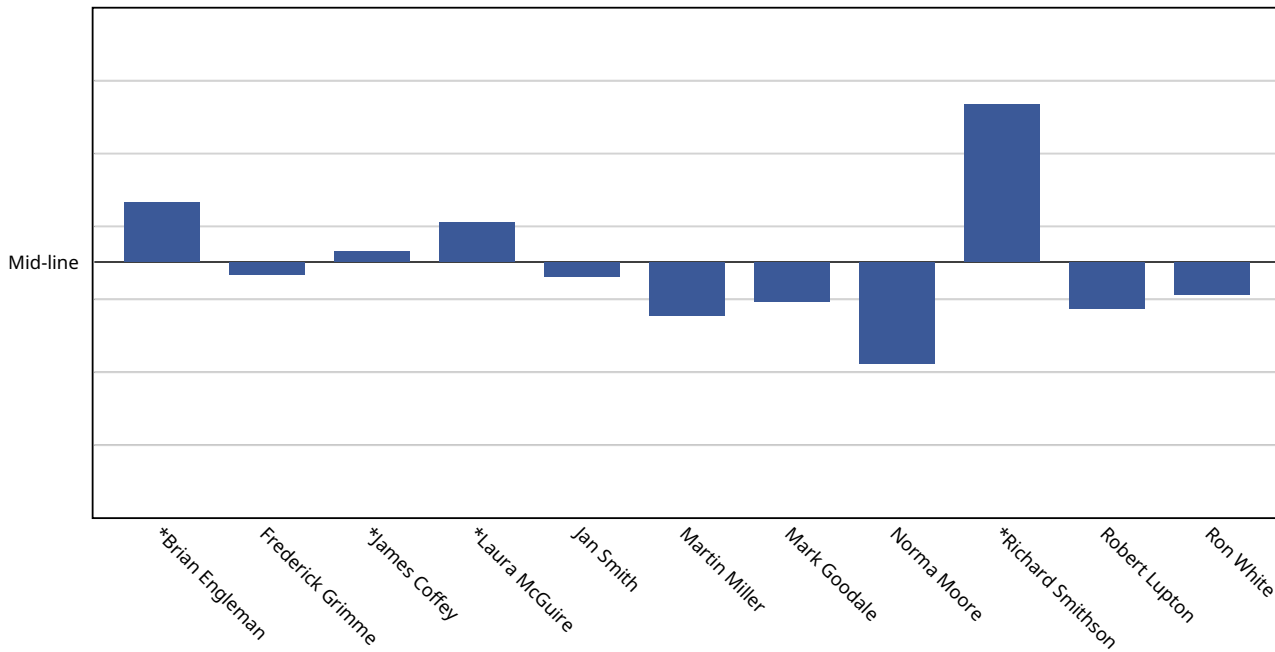
Member count = 11

Extroversion

36.4% Extroversion above mid-line, *18.2% Extroversion as highest trait

Extroversion above mid-line: Friendly, empathetic, interactive, interested in people, persuasive, enthusiastic, inspiring, team-oriented.

Recommendations for managers and co-workers: Be positive; communicate acceptance, give recognition for efforts; include in team activities, explore ideas, help them focus.



Extroversion below mid-line: Reserved, sincere, communicates when necessary, enjoy private time, selective-communicator.

Recommendations for managers and co-workers: Allow time to think before seeking a response; build trust through relationship; encourage creativity.

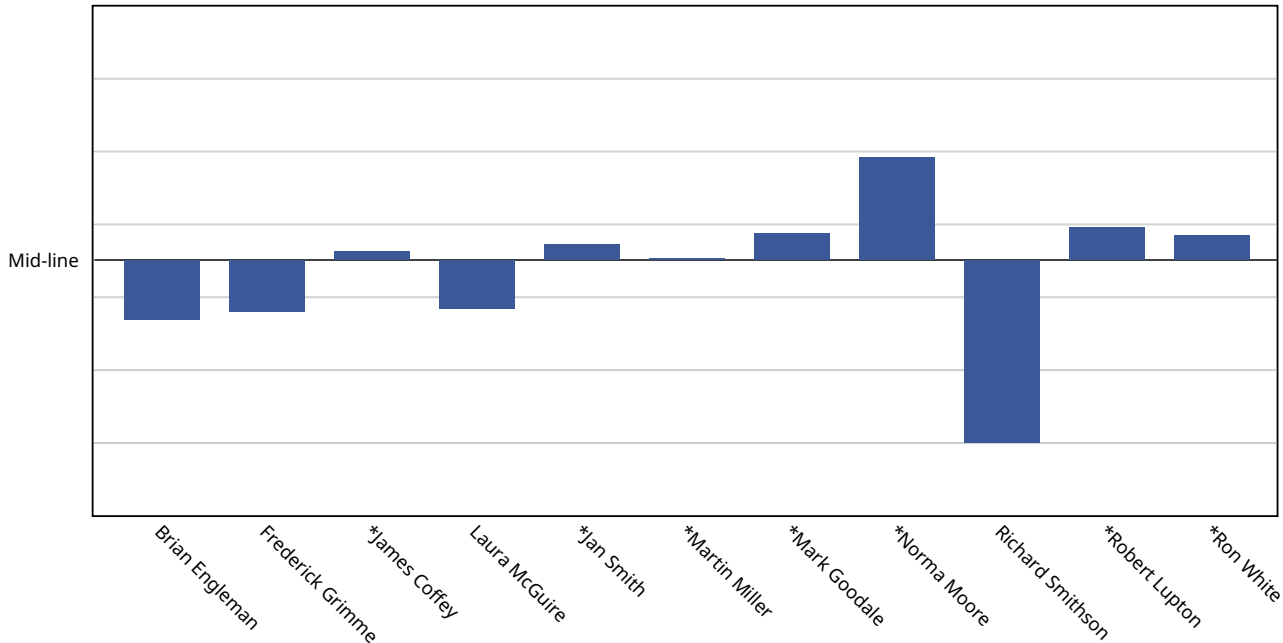
Member count = 11

Pace

63.6% Pace above mid-line, *18.2% Pace as highest trait

Pace above mid-line: Steady, unhurried, persistent, cooperative, pleasant, able to take what comes and make the best out of it.

Recommendations for managers and co-workers: Be fair, consistent, warm, friendly and respectful; set schedules, communicate priorities and reasons why items are important.



Pace below mid-line: Fast-paced, action-oriented, impatient, a doer and driver, like and seek changes.

Recommendations for managers and co-workers: Provide quick responses when requested; allow for a variety of opportunities and activities.

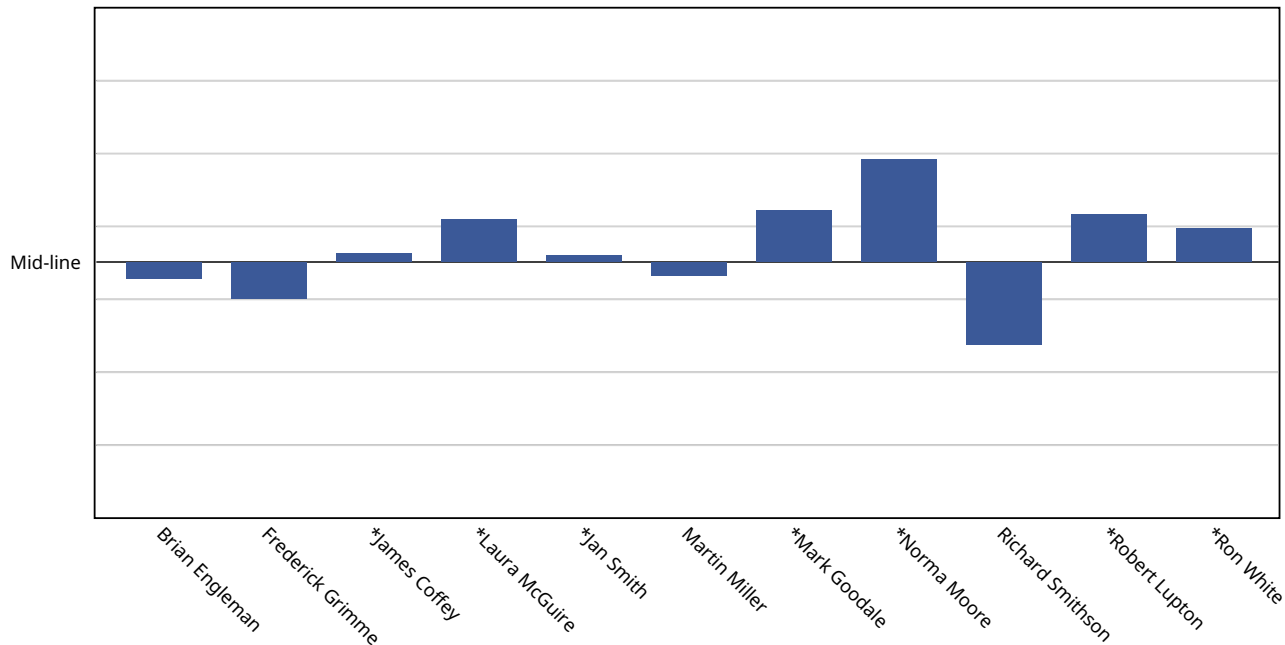
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Conformity

63.6% Conformity above mid-line, *27.3% Conformity As highest trait

Conformity above mid-line: Concerned, thoughtful, structured, prudent, system-oriented, detailed and accurate.

Recommendations for managers and co-workers: Preview and discuss ideas and changes to obtain support and avoid or minimize resistance; accept opinion as constructive advice.



Conformity below mid-line: Non-traditional, candid, big-picture, independent, free thinker, prefer to delegate technical matters.

Recommendations for managers and co-workers: Allow freedom to explore new ideas; avoid placing unnecessary controls or requiring irrelevant rules.

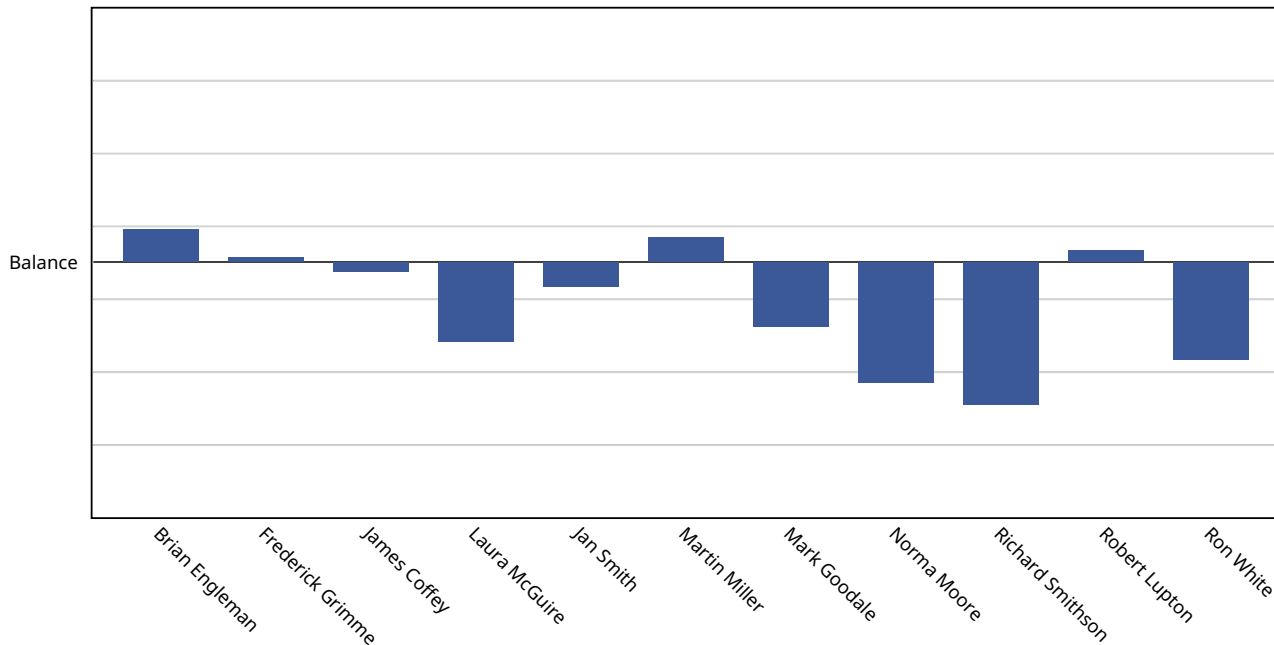
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Logic

18.2% Fact, 54.5% Feeling, 27.3% Balance

Fact: Analytical, deliberate decision making process based on documented facts, skeptical of decisions made any other way.

Recommendations for managers and co-workers: Provide pertinent documented facts to substantiate reason for decision; allow time to analyze and research when facts are not readily available.



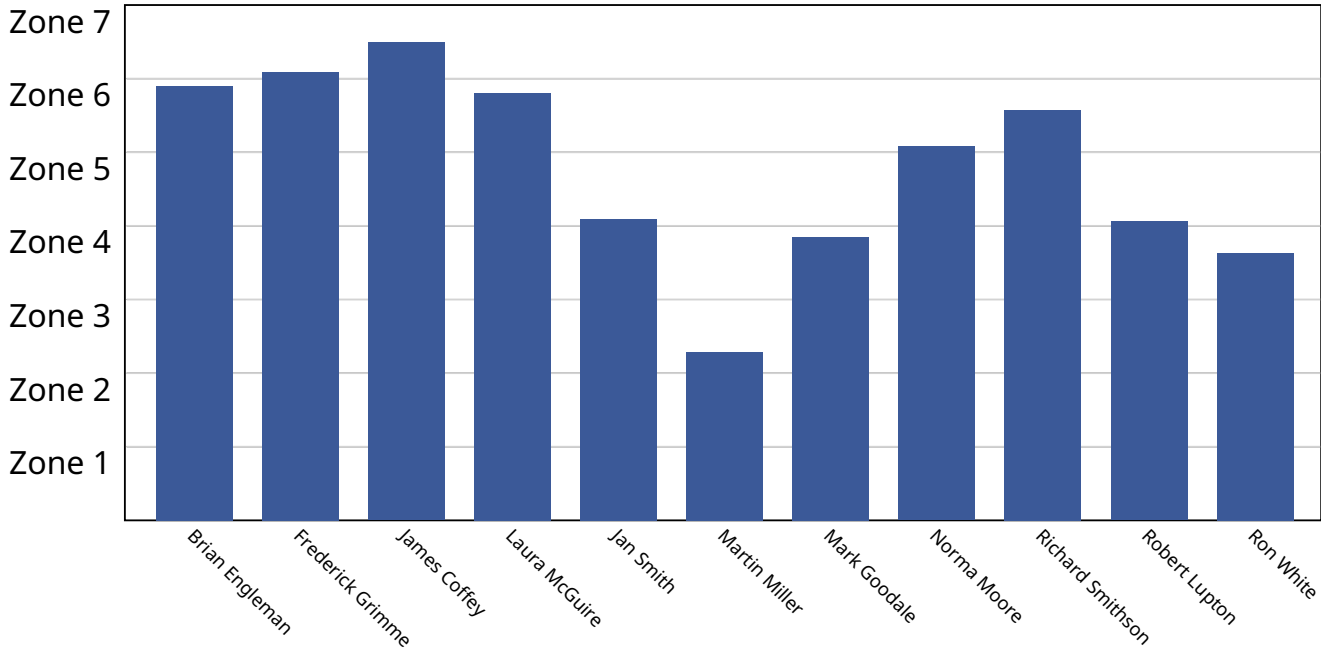
Feeling: Can make decisions quickly based on an inner sense, base decisions on experiences, observations, knowledge of proven facts, etc., resulting in instant and valid decisions which can be trusted.

Recommendations for managers and co-workers: Practice trusting the quickness of intuitive decisions; gain confidence by asking how the situation relates to past experiences; lean on intuition for new projects and people issues when hard facts are not available.

Member count = 11

Energy Level

The amount of total energy to do a task



Basic Energy Level Descriptions	
18.2%	Zone 7 —An awesome energy force, almost any task can be accomplished, have to have outlets to expend energy.
36.4%	Zone 6 —Endless energy, need diverse ways to channel energy.
18.2%	Zone 5 —Accomplishes tasks very successfully, may need additional activities to utilize the energies one has to offer.
18.2%	Zone 4 —Productive and successful with task accomplishments, additional activities can be accommodated.
9.1%	Zone 3 —Sufficient energy to be effective in today's complex society, industry standards are geared to this level.
0.0%	Zone 2 —Evaluate goals and focus energies accordingly, make every move count to get the task done.
0.0%	Zone 1 —Use energies with singleness of purpose, identify the priority(s) of life, specifically direct efforts for accomplishing tasks.